

Profit & Loss Prev Year Comparison

January through December 2022

	Jan - Dec 22	Jan - Dec 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Assn. Celebration Income	2,270.75	0.00	2,270.75	100.0%
Club Memberships	0.00	0.00	0.00	0.0%
Grant Income	6,113.55	0.00	6,113.55	100.0%
Interest Income	2,415.44	30.43	2,385.01	7,837.7%
Membership Income				
Adult	19,547.20	15,773.33	3,773.87	23.9%
Club	2,100.00	1,300.00	800.00	61.5%
Officials	765.00	1,458.00	-693.00	-47.5%
Youth	17,743.75	8,966.38	8,777.37	97.9%
Membership Income - Other	0.00	0.00	0.00	0.0%
Total Membership Income	40,155.95	27,497.71	12,658.24	46.0%
Sanction Income	5,245.49	4,129.00	1,116.49	27.0%
USATF Meet Entries				
Indoor Track and Field	33,798.00	222.00	33,576.00	15,124.3%
Outdoor Track and Field	27,568.00	16,645.00	10,923.00	65.6%
XC	16,765.00	0.00	16,765.00	100.0%
USATF Meet Entries - Other	0.00	0.00	0.00	0.0%
Total USATF Meet Entries	78,131.00	16,867.00	61,264.00	363.2%
Total Income	134,332.18	48,524.14	85,808.04	176.8%
Expense				
Administrative	0.00	10.00	-10.00	-100.0%
Advertising and Promotion	72.00	567.28	-495.28	-87.3%
Assn. Celebration Expense				
Adminstrative and Printing	97.04	0.00	97.04	100.0%
Awards	1,012.17	0.00	1,012.17	100.0%
Professional Services	5,800.00	0.00	5,800.00	100.0%
Venue	3,087.31	1,700.00	1,387.31	81.6%
Total Assn. Celebration Expense	9,996.52	1,700.00	8,296.52	488.0%
Bank Service Charges	0.00	20.00	-20.00	-100.0%
Computer and Internet Expenses	1,138.61	1,748.49	-609.88	-34.9%
Depreciation Expense	0.00	3,225.00	-3,225.00	-100.0%
Donation	250.00	0.00	250.00	100.0%
Meet Expenses				
Awards	1,171.00	2,613.88	-1,442.88	-55.2%
Car Expense	1,926.42	0.00	1,926.42	100.0%
Club Meet	11,743.00	0.00	11,743.00	100.0%
Facility Rental	42,895.83	9,002.00	33,893.83	376.5%
Food	3,513.36	1,739.00	1,774.36	102.0%
Lodging	2,633.25	0.00	2,633.25	100.0%
Meet Computer Equipment	0.00	44.77	-44.77	-100.0%
Meet Equipment	473.60	0.00	473.60	100.0%
Meet Management	3,450.00	0.00	3,450.00	100.0%
Meet Personnel	571.89	0.00	571.89	100.0%
Meet Sanctions	4,693.58	1,321.00	3,372.58	255.3%
Officials	8,521.10	2,920.15	5,600.95	191.8%
Per Diem	1,020.00	490.00	530.00	108.2%
Starter	3,150.00	1,200.00	1,950.00	162.5%
Starter Shells	838.50	660.00	178.50	27.1%
Supplies	115.40	145.91	-30.51	-20.9%
Timing	11,795.00	3,500.00	8,295.00	237.0%
Trainer	0.00	350.00	-350.00	-100.0%
Travel	642.82	0.00	642.82	100.0%
Volunteer Workers	1,085.00	0.00	1,085.00	100.0%
Total Meet Expenses	100,239.75	23,986.71	76,253.04	317.9%
Membership & Sanction	2,250.00	3,035.00	-785.00	-25.9%

Profit & Loss Prev Year Comparison

January through December 2022

	Jan - Dec 22	Jan - Dec 21	\$ Change	% Change
National Meeting				
Airfare & Baggage	2,855.30	698.40	2,156.90	308.8%
Airport Parking	229.68	82.50	147.18	178.4%
Ground Transportation	204.75	0.00	204.75	100.0%
Lodging	3,046.47	1,073.27	1,973.20	183.9%
Mileage	289.24	210.42	78.82	37.5%
Per Diem	1,506.86	340.00	1,166.86	343.2%
Registration	3,022.35	750.00	2,272.35	303.0%
Rental Car	174.59	306.60	-132.01	-43.1%
Total National Meeting	11,329.24	3,461.19	7,868.05	227.3%
National Office				
Official's Certification	147.70	847.50	-699.80	-82.6%
Total National Office	147.70	847.50	-699.80	-82.6%
Office Supplies	467.41	439.41	28.00	6.4%
Official's Stipend	2,880.00	1,085.00	1,795.00	165.4%
Postage	132.37	155.55	-23.18	-14.9%
Prize Money	7,900.00	10,725.00	-2,825.00	-26.3%
Professional Fees	16,258.00	0.00	16,258.00	100.0%
Travel	0.00	1,181.11	-1,181.11	-100.0%
Website	0.00	20,248.00	-20,248.00	-100.0%
Total Expense	153,061.60	72,435.24	80,626.36	111.3%
Net Ordinary Income	-18,729.42	-23,911.10	5,181.68	21.7%
Net Income	-18,729.42	-23,911.10	5,181.68	21.7%

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Balance Sheet

As of December 31, 2022

	<u>Dec 31, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking - Youth	2,277.94
Main Checking	1,779.59
Raymond James Brokerage	242,401.13
Savings	35,470.15
Total Checking/Savings	<u>281,928.81</u>
Total Current Assets	281,928.81
Fixed Assets	
Meet Equipment	1,976.00
Total Fixed Assets	<u>1,976.00</u>
TOTAL ASSETS	<u>283,904.81</u>
LIABILITIES & EQUITY	
Equity	
Opening Balance Equity	329,231.03
Unrestricted Net Assets	-26,596.80
Net Income	-18,729.42
Total Equity	<u>283,904.81</u>
TOTAL LIABILITIES & EQUITY	<u>283,904.81</u>

Statement of Cash Flows

January through December 2022

	<u>Jan - Dec 22</u>
OPERATING ACTIVITIES	
Net Income	-18,729.42
Net cash provided by Operating Activities	-18,729.42
Net cash increase for period	-18,729.42
Cash at beginning of period	300,658.23
Cash at end of period	<u><u>281,928.81</u></u>